

Hospital Profile:

MILFORD REGIONAL MEDICAL CENTER

Community Hospital

Metro West Region

Milford Regional Medical Center (Milford Regional) is a non-profit, acute care community hospital. It is a mid-size hospital in Massachusetts, with 136 staffed beds. Milford Regional is located in the Metro West region and represents 28% of all acute hospital staffed beds in the region.

PATIENTS One third of all inpatient cases treated at Milford Regional are from Milford and Franklin.

INPATIENT SERVICES Compared with the other community hospitals, Milford Regional treats a greater proportion of lower-severity cases. In FY12, it accounted for 33% of all inpatient discharges from acute hospitals within the Metro West region. Among its most common FY12 inpatient cases (DRGs), Milford Regional treated 53% of all Major Respiratory Infections & Inflammation cases, and 52% of all Newborn & Delivery cases in the Metro West region.

FINANCIAL PERFORMANCE Milford Regional's total revenue in FY12 was \$198 million. Its FY12 public payer mix was 51%, lower than the average community hospital. Milford Regional's FY12 inpatient cost⁺ per case mix adjusted discharge was \$8,179, approximately 20% lower than the average community hospital. Milford Regional's CY12 average commercial payer price level was at the 46th percentile, lower than the average community hospital. It earned a surplus of \$17.2 million (8.7% total margin) in FY12, the highest surplus from FY08 to FY12, although it earned a surplus each year.

AT A GLANCE

TOTAL STAFFED BEDS: 136, mid-size acute hospital

% OCCUPANCY: 63%, > cohort avg. (62%)

TOTAL REVENUE in FY12: \$198 million

PUBLIC PAYER MIX: 51% (Non-DSH* Hospital)

SPECIAL PUBLIC FUNDING: CHART^A, ICB^B

TAX STATUS: Non-profit

TRAUMA CENTER DESIGNATION: Not Applicable

CY12 COMMERCIAL PAYER PRICE LEVEL: 46th Percentile

CASE MIX INDEX in FY12: 0.78, < cohort avg. (0.81); < statewide (1.06)

INPATIENT:OUTPATIENT REVENUE in FY12: 25%:75%

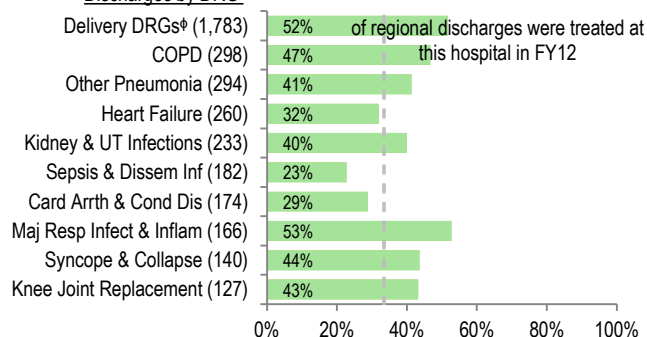
TOTAL MARGIN in FY12: 8.7% (\$17.2 million)

CHANGE in OWNERSHIP (FY08-FY12): Not Applicable

SERVICES

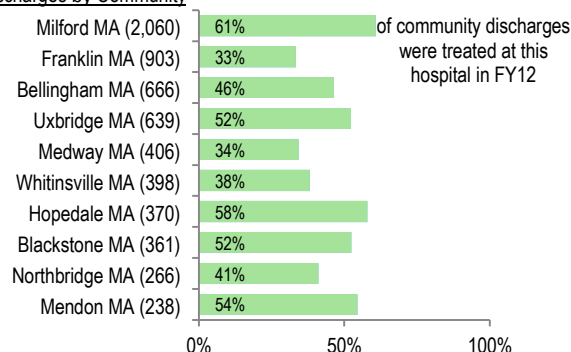
What were the most common inpatient cases (DRGs) treated at the hospital?
What proportion of the region's cases did this hospital treat for each service?

Discharges by DRG



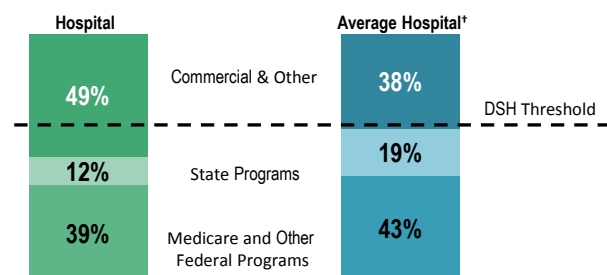
Where did most of the hospital's inpatients reside? What proportion of each community's total discharges were attributed to this hospital?

Discharges by Community



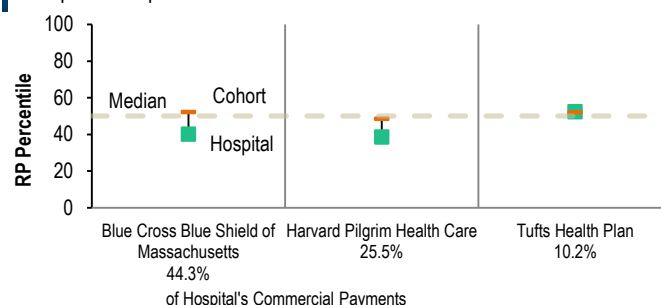
PAYER MIX

What was the hospital's overall payer mix (gross charges) in FY12, and how does this hospital compare to the average acute hospital's payer mix?

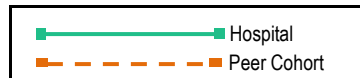


Percentage calculations may not sum to 100% due to rounding

What were the hospital's CY12 payer-specific relative price levels for its top three commercial payers? How does this hospital compare to the average hospital in its peer cohort?

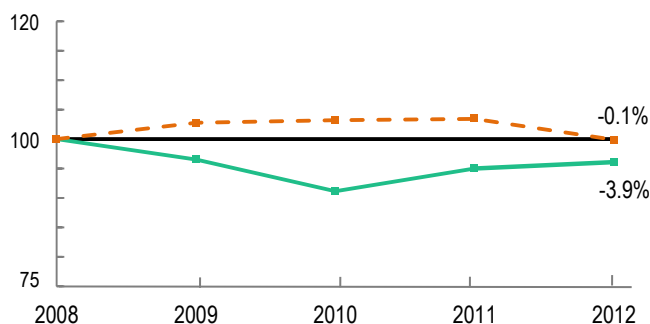


For descriptions of the metrics, please see Technical Appendix.

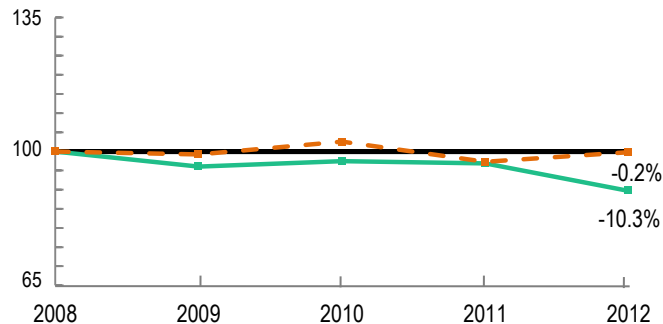


UTILIZATION TRENDS

How has the volume of the hospital's inpatient discharges changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

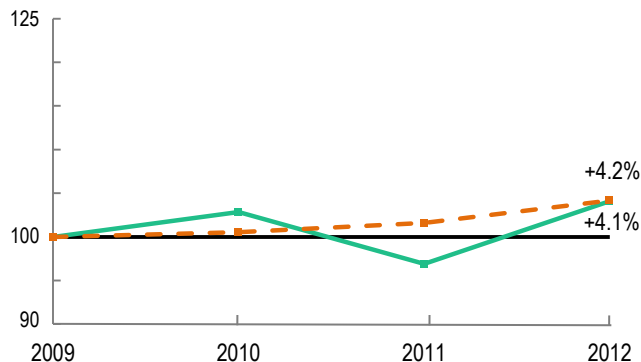


How has the volume of the hospital's outpatient visits changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

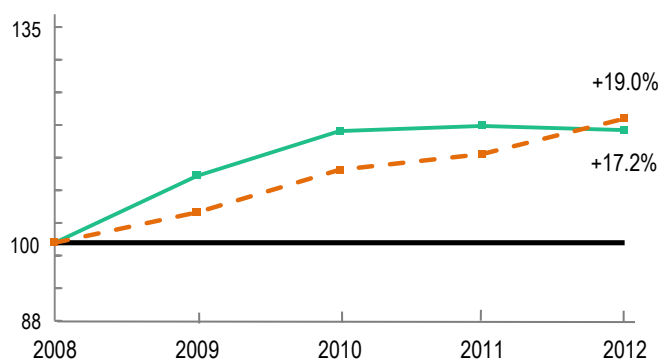


COST TRENDS

How has the hospital's inpatient cost[†] per case mix adjusted discharge changed compared to FY09, and how does this hospital compare to the average hospital in its peer cohort? (FY09=100)



How have the hospital's total outpatient costs changed compared to FY08, and how does this hospital compare to the average hospital in its peer cohort? (FY08=100)

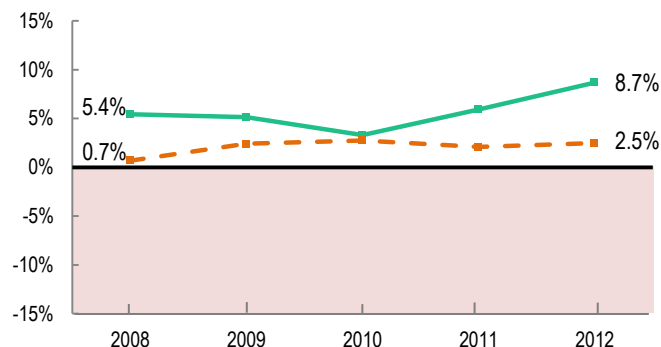


FINANCIAL PERFORMANCE

How have the hospital's total revenue and costs changed between FY08 and FY12?

Revenue, Cost & Profit/Loss (in millions)					
FY	Total Revenue	% Change	Total Cost	% Change	Total Profit/Loss
2008	\$176		\$166		\$9.5
2009	\$187	6.6%	\$178	6.9%	\$9.6
2010	\$190	1.3%	\$183	3.3%	\$6.2
2011	\$195	3.1%	\$184	0.3%	\$11.6
2012	\$198	1.2%	\$181	(1.7%)	\$17.2

What was the hospital's total margin between FY08 and FY12, and how does this compare to the median of its peer cohort hospitals?



For descriptions of the metrics, please see Technical Appendix.

[†] Costs were adjusted to exclude direct medical education costs and physician compensation.

* Disproportionate Share Hospitals (DSH) receive a minimum of 63% of gross patient service revenue from public payers.

[†] Average Hospital does not include Specialty hospitals.

[†] For more information on Community Hospital Acceleration, Revitalization and Transformation (CHART) special funding, please contact the Health Policy Commission (HPC).

[†] For more information on Infrastructure and Capacity Building (ICB) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).

[†] Delivery DRG includes Cesarean and Vaginal Deliveries, and Neonate DRG.

For more information, please contact:

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